

# Build It For You Scale with Asana Advanced

We partner with you to roll out and scale use of the Asana Advanced tier within your organisation or team. Through our Asana Onboard offering, we will focus on establishing your work management foundations and ways of working, simplifying collaboration across teams, setting up your company goals, understanding team capacity, and setting up the critical work in one place, so you can see progress in real-time and keep teams on track. We'll also do the heavy lifting to build out a business-critical complex workflow in Asana, ensuring your team are set up for success now and into the future.

Your Apparatus Quo Asana expert will guide you through change management strategies, best practices for managing your workflows in Asana, and interactive training of your team. We'll ground the discussions in our change management framework, Asana Way of Change, to ensure lasting success with Asana

- ✓ Fit-for-purpose Asana implementation plan for you to deploy to your team or organisation
- ✓ Expert support with building custom workflow or project
- ✓ Facilitated interactive team training session
- ✓ Track your Asana ROI and measurable outcomes
- ✓ Tailored insights, advice, and additional resources

Phase	Workshops & Training	Best Practice & Resources
 <b>Strategy + Solution Design</b>	<ul style="list-style-type: none"> <li>Kick-off &amp; Discovery workshop</li> <li>Solution Design workshop</li> </ul>	<ul style="list-style-type: none"> <li>Asana Self-assessment Audit</li> <li>Goals, Pain Points &amp; Opportunities Questionnaire and Requirements</li> <li>Asana Implementation Framework and Baseline Project Schedule</li> <li>System Architecture Diagram</li> <li>Guided Asana Admin &amp; Settings Review</li> </ul>
 <b>Alignment</b>	<ul style="list-style-type: none"> <li>Asana change management and conventions workshop</li> <li>Prototyping and Testing sessions</li> <li>Data Migration Planning Workshop</li> <li>Intro to Asana Goals training</li> </ul>	<ul style="list-style-type: none"> <li>Change Management strategy and plan</li> <li>E2E High-level Process Map</li> <li>Asana learning journey resources</li> <li>Asana Conventions Project Template</li> <li>Integration Plan</li> <li>Data Migration &amp; Integration Support Included from AQ</li> </ul>
 <b>Scale</b>	<ul style="list-style-type: none"> <li>Expert custom workflow design, deployment and enablement for one of your critical workflow/projects</li> <li>Training sessions (x3)</li> <li>Coaching / Q&amp;A session</li> <li>Impact Review workshop</li> </ul>	

# Build It For You Scale with Asana Enterprise

We partner with you to roll out Asana Enterprise within your organisation or team. Through our Asana Scale offering, we will focus on embedding Asana's full suite of powerful admin controls and enterprise-ready features for bringing strategy, goals, and integrated work management to life - empowering a connected agile organisation that adapts and scales with confidence. Connect people to purpose with Goals, unify teams through integrated workflows and projects, make data-backed decisions with advanced reporting and analytics, and trust your work is secure and scalable with Asana's robust infrastructure. We'll also do the heavy lifting to build out a business-critical complex workflow in Asana, ensuring your team are set up for success now and into the future.

Your Apparatus Quo Asana expert will guide you through change management strategies, best practices for managing your workflows in Asana, and interactive training of your team. We'll ground the discussions in our change management framework, Asana Way of Change, to ensure lasting success with Asana

- ✓ Fit-for-purpose Asana implementation plan for you to deploy to your team or organisation
- ✓ Expert support with building custom workflow or project
- ✓ Facilitated interactive team training session
- ✓ Track your Asana ROI and measurable outcomes
- ✓ Tailored insights, advice, and additional resources

Phase	Workshops & Training	Best Practice & Resources
 <b>Strategy + Solution Design</b>	<ul style="list-style-type: none"> <li>• Kick-off &amp; Discovery workshop</li> <li>• Solution Design workshop</li> <li>• Portfolios Admin and Security Settings configuration session</li> </ul>	<ul style="list-style-type: none"> <li>• Asana Self-assessment Audit</li> <li>• Goals, Pain Points &amp; Opportunities Questionnaire and Requirements</li> <li>• Asana Implementation Framework and Baseline Project Schedule</li> <li>• System Architecture Diagram</li> <li>• Guided Asana Admin &amp; Settings Review</li> </ul>
 <b>Alignment</b>	<ul style="list-style-type: none"> <li>• Asana change management and conventions workshop</li> <li>• Prototyping and Testing sessions</li> <li>• Data Migration Planning Workshop</li> <li>• Intro to Asana Goals training</li> </ul>	<ul style="list-style-type: none"> <li>• Change Management strategy and plan</li> <li>• E2E High-level Process Map</li> <li>• Asana learning journey resources</li> <li>• Asana Conventions Project Template</li> <li>• Integration Plan</li> <li>• Data Migration &amp; Integration Support Included from AQ</li> </ul>
 <b>Scale</b>	<ul style="list-style-type: none"> <li>• Expert custom workflow design, deployment and enablement for one of your critical workflow/projects</li> <li>• Training sessions (x3)</li> <li>• Coaching / Q&amp;A session</li> <li>• Impact Review workshop</li> </ul>	

# **Asana Complex Workflow Build package**

For existing Asana organisations looking for hands-on expertise to help design, build and embed customised and complex workflows in their Asana instance.

We unlock potential and revolutionise one of your critical processes through Asana workflows and automations. We'll help you dive deep into your current processes and ways of working, with a focus on building, implementing, and embedding new workflows on Asana.

	Phase	Workshops & Training	Best Practice & Resources
<ul style="list-style-type: none"> <li>✓ Discovery + insights into current state processes</li> <li>✓ Workflow process mapping and documentation Expert customised Asana workflow design and build into your Asana instance</li> <li>✓ Build reviews, testing, and acceptance</li> <li>✓ Customised onboarding for your team onto the newly built workflow</li> </ul>	 <b>Strategy + Solution Design</b>	<ul style="list-style-type: none"> <li>• Kick-off discovery workshop               <ul style="list-style-type: none"> <li>◦ understand current challenges with work management and your goals with using Asana</li> <li>◦ Map existing process and develop E2E High-level Process Map</li> <li>◦ Defined requirements and updated estimates for Alignment and Scale</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Current State of Work Management assessment               <ul style="list-style-type: none"> <li>◦ survey to baseline of your team's work management strengths, pain points, and areas of opportunity</li> </ul> </li> <li>• Guide you through our change management framework, Asana Way of Change, and plan out the rest of your engagement based upon your needs</li> <li>• Goals, Pain Points &amp; Opportunities Questionnaire and Requirements, Captured in Asana</li> </ul>
	 <b>Alignment</b>	<ul style="list-style-type: none"> <li>• Expert custom workflow design and build for one of your critical workflow/projects</li> <li>• Prototyping and Testing sessions</li> <li>• Data Migration Planning Workshop*</li> </ul>	<ul style="list-style-type: none"> <li>• Scalable self-paced new Asana user learning journey</li> <li>• Data Migration &amp; Integration Support* <small>*available at additional cost</small></li> </ul>
	 <b>Scale</b>	<ul style="list-style-type: none"> <li>• Customised workflow training sessions and resources to support the team with new ways of working and process in Asana</li> <li>• Design Handover and Project Closure session</li> </ul>	